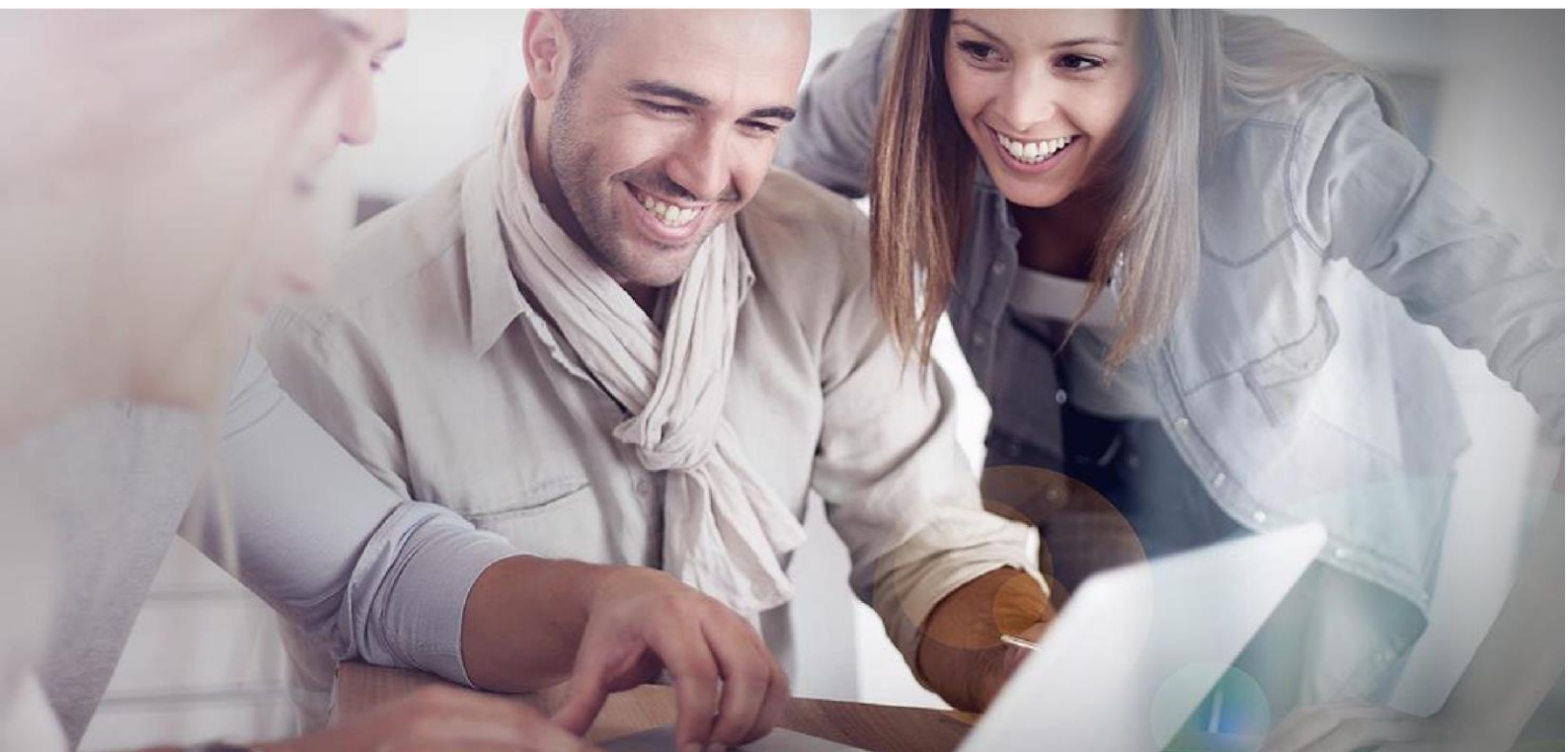




Instruction for supplier– submit offer in auction

1. Participation in auction – introduction 2
2. Submit an offer in auction – Reverse auction 3
3. Submit offer in auction – Dutch auction 5

1. Participation in auction – introduction

To display an auction, click **Go to offer form** button, and if the supplier is not interested, click the **Uninterested** button.

Hello

Andrzej Brzoza from NextBuy demo Sp. z o.o. company, invites you to participate in the auction: **Computers**

Auction begins: 2019-02-19 13:00 (time zone: Europe/Warsaw)

To view the auction form, please click on **Go to the offer form** button. In case of lack of interest please click **Uninterested** button.

Go to the offer form

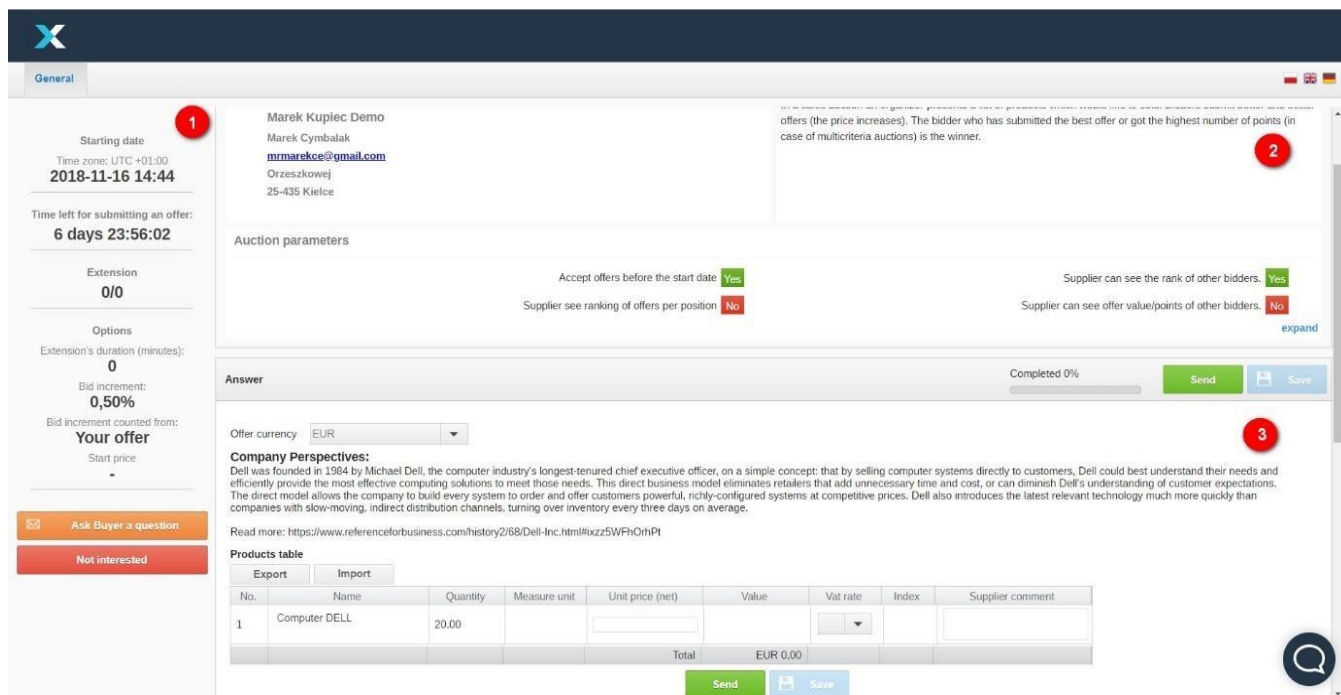
Uninterested

Instruction including bidding in the auction is available [here](#)

Best regards,
Andrzej Brzoza
NextBuy demo Sp. z o.o.
nextbuy24+pl@gmail.com
Mobile: 602304205
Phone: 222455434

After clicking the button **Go to the offer form** appears the **login page** or **offer form** (it depends about the configuration of an auction by buyer.) If the login page appears, you will need to log in to the application. **IMPORTANT! You must log in to the data of the user who received the invitation to participate in the auction.** If the account does not exist during registration, please enter the e-mail address to which the invitation was sent. Otherwise, it will not be possible to submit an offer.

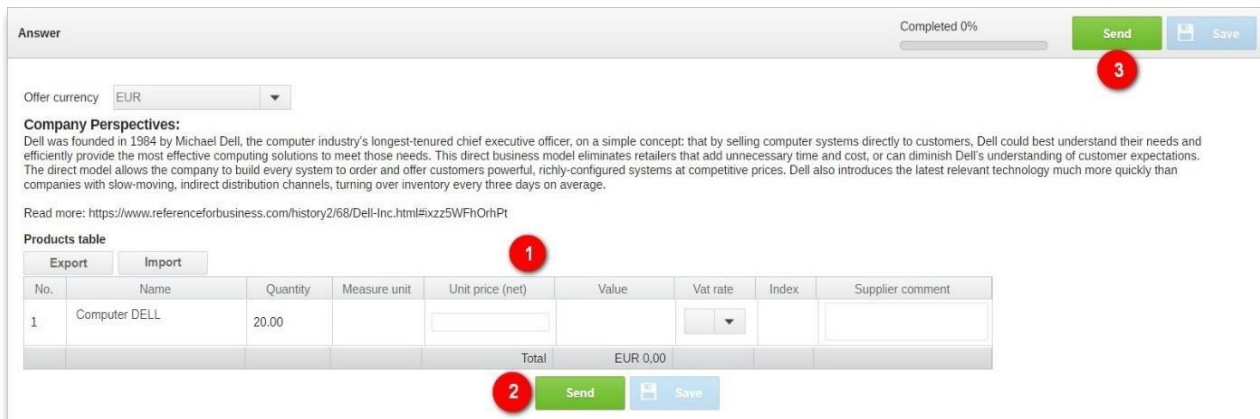
Main parameters regarding the auction are visible in the left part of the page (1). The right part of the form (2) provides information about the organizer and main settings (3) in which the system will allow you to submit an offer.



The screenshot displays the NextBuy auction interface. On the left, a sidebar (1) contains auction details: Starting date (2018-11-16 14:44), Time left for submitting an offer (6 days 23:56:02), Extension (0/0), Options (0), Bid increment (0.50%), and Bid increment counted from (Your offer). The main area (2) shows the auction parameters, including 'Accept offers before the start date' (Yes) and 'Supplier can see the rank of other bidders' (Yes). The right side (3) contains the 'Answer' section with a 'Completed 0%' progress bar, 'Send' and 'Save' buttons, and a 'Products table' with columns for No., Name, Quantity, Measure unit, Unit price (net), Value, Vat rate, Index, and Supplier comment. The table lists one item: Computer DELL with a quantity of 20.00. The total value is EUR 0.00. The interface also includes a 'Company Perspectives' section and a 'Read more' link.

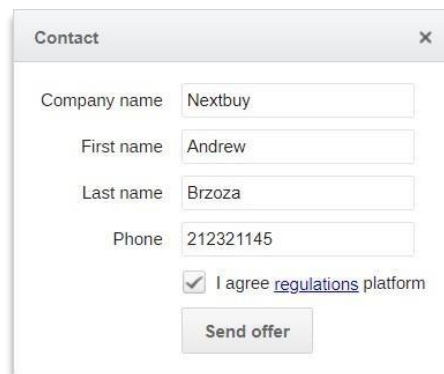
2. Submit an offer in auction – reverse auction

To make an offer, the supplier put into the value of the offer in the **unit price** column (1) in the price table. The offer is saved after clicking the **Save** button and submission after clicking the **Send** (2) button.



After clicking the **Send** button, if the offer is submitted by an unlogged user, a window appears in which the company's details and the person's submitting the offer details should be filled in.

It is also necessary to accept the conditions of the platform. After filling in all the fields, click the **Send offer** button.



Depending on the auction settings on the Buyer's side, after submitting the offer, the supplier sees:

- ranking of his own offer (1) and/or
- ranking offer per position (2).

General

Starting date
Time zone: UTC +01:00
2018-11-16 15:00

Time left for submitting an offer:
6 days 23:56:18

Extension
0/0

Offers

Mine	All
1	
17 980,00 EUR (100,0%)	
2018-11-16 14:03	

Options
Extension's duration (minutes):
0

Bid increment:
89,90 EUR

Bid increment counted from:
Your offer

Start price
-

Ask Buyer a question
Not interested

Marek Cymbalak
mmmarekce@gmail.com
Orzeszkowej
25-435 Kielce

Auction parameters

Accept offers before the start date Yes

Supplier can see the rank of other bidders. Yes

Supplier see ranking of offers per position Yes

Supplier can see offer value/points of other bidders. No

[expand](#)

case of multicriteria auctions) is the winner.

Answer PDF Completed 100% Send Save

Offer currency EUR

Company Perspectives:
Dell was founded in 1984 by Michael Dell, the computer industry's longest-tenured chief executive officer, on a simple concept: that by selling computer systems directly to customers, Dell could best understand their needs and efficiently provide the most effective computing solutions to meet those needs. This direct business model eliminates retailers that add unnecessary time and cost, or can diminish Dell's understanding of customer expectations. The direct model allows the company to build every system to order and offer customers powerful, nically-configured systems at competitive prices. Dell also introduces the latest relevant technology much more quickly than companies with slow-moving, indirect distribution channels, turning over inventory every three days on average.
Read more: <https://www.referenceforbusiness.com/history2/68/Dell-Inc.html#xxz5WFH0rhPI>

Products table

Export		Import		No.	Name	Quantity	Measure unit	Unit price (net)	Value	Vat rate	Rank	Index	Supplier comment
1	Computer DELL	20.00			899,00	17 980,00			1				
Total										EUR 17 980,00			

Send
Save

and/or

- ranking/value offers of all suppliers

Starting date

Time zone: UTC +01:00

2018-11-16 15:09

Time left for submitting an offer:

6 days 23:53:56

Extension

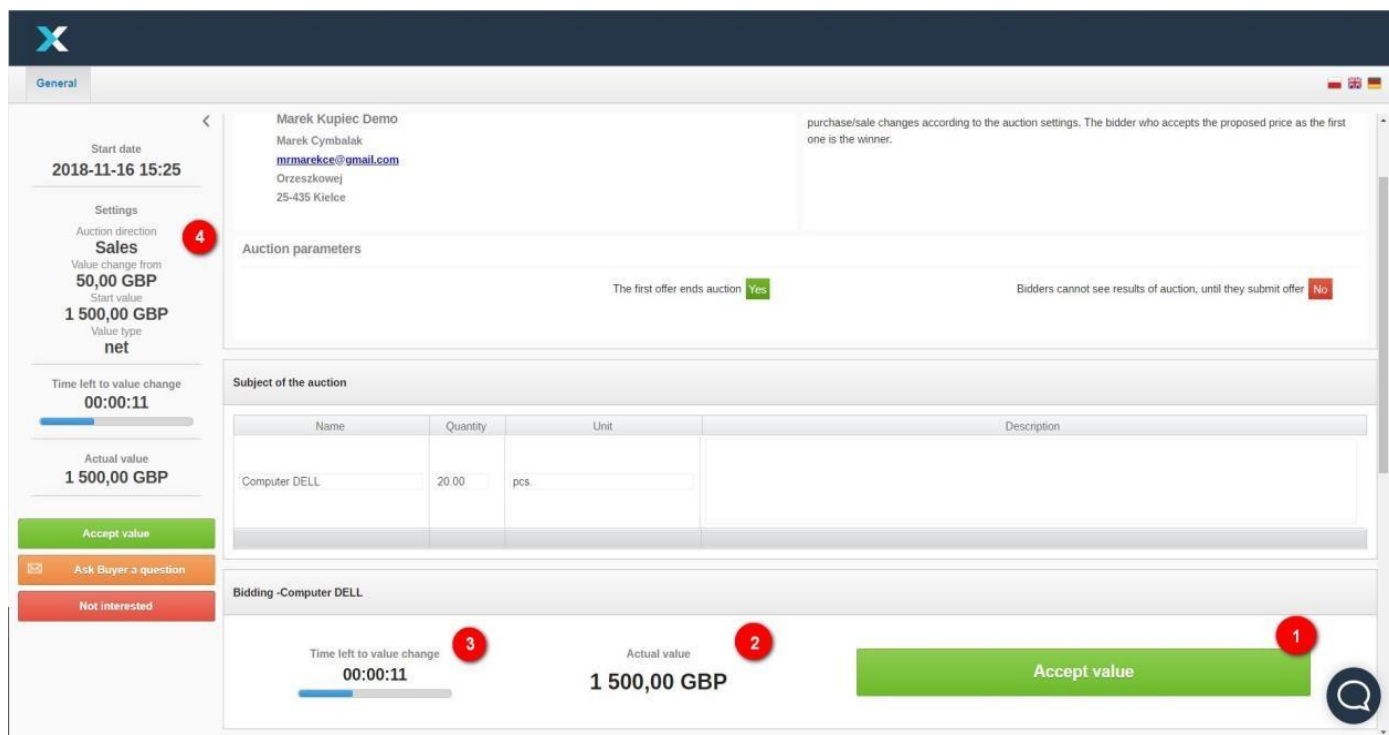
0/0

Offers

Mine	All
1	100,00 (14 980,00 E... 2018-11-16 14:15
2	97,33 (14 580,00 EU... 2018-11-16 14:15

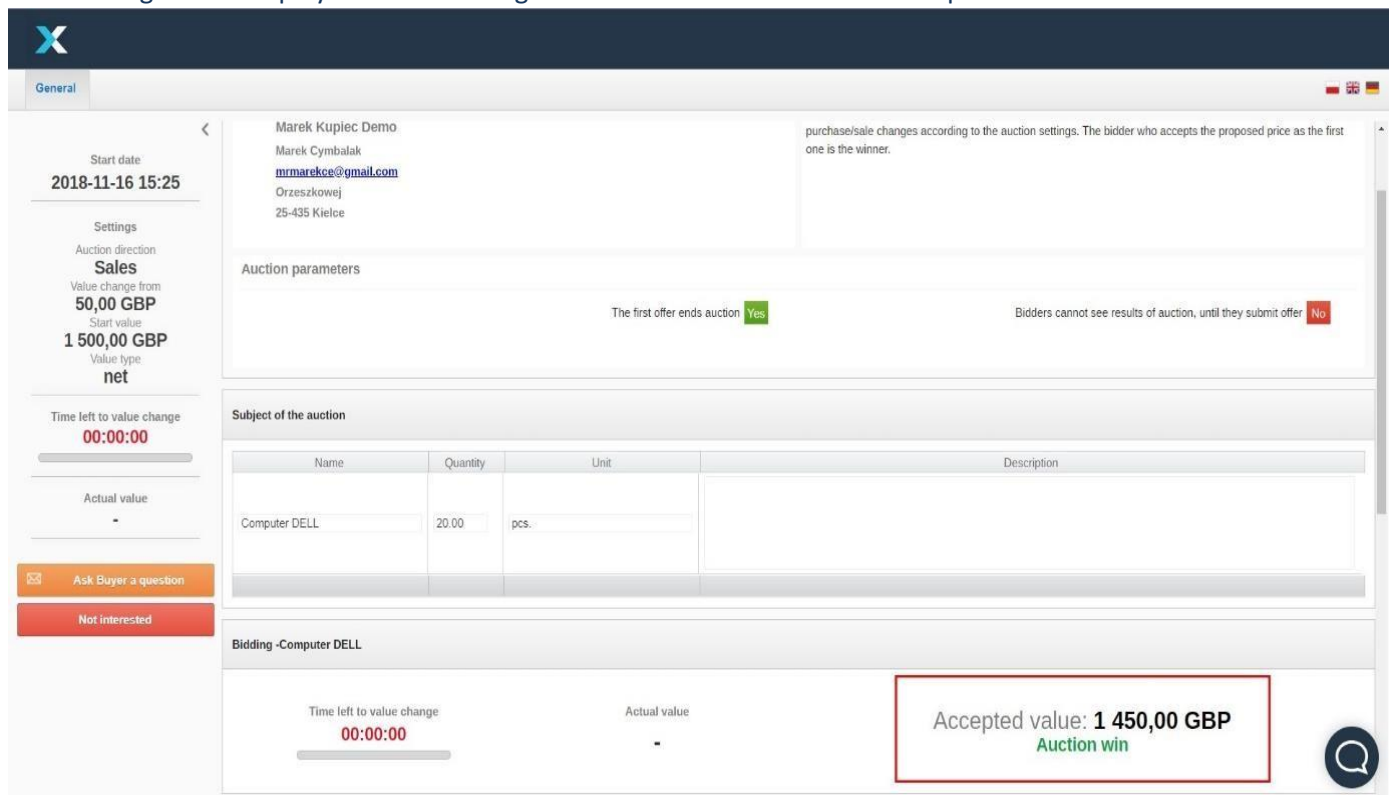
3. Submit offer in auction – Dutch auction

To make an offer, the supplier clicks on the button to **Accept value** when the value is right for him. Value of the offer changes by the specified time interval (3) and the specified value (4).



The screenshot shows the 'General' tab of an auction. On the left, there's a sidebar with 'Start date' (2018-11-16 15:25), 'Settings' (Auction direction: Sales, Value change from: 50,00 GBP, Start value: 1 500,00 GBP, Value type: net), and 'Time left to value change' (00:00:11). The main area shows 'Marek Kupiec Demo' as the buyer, with contact details. Below this, 'Auction parameters' indicate 'The first offer ends auction' (Yes) and 'Bidders cannot see results of auction, until they submit offer' (No). The 'Subject of the auction' table lists 'Computer DELL' with a quantity of 20.00 and unit 'pcs.'. At the bottom, the 'Bidding -Computer DELL' section shows 'Time left to value change' (00:00:11), 'Actual value' (1 500,00 GBP), and a large green 'Accept value' button. Red circles 1, 2, 3, and 4 highlight the 'Accept value' button, the 'Actual value', the 'Time left to value change' timer, and the 'Accept value' button in the sidebar respectively.

The first of the suppliers that click **Accept value** wins the auction. Information about the winning or losing will be displayed in the message and will be visible below the accepted offer.



The screenshot shows the same auction interface, but now the 'Actual value' is 1 450,00 GBP. The 'Time left to value change' timer is at 00:00:00. A red box highlights the 'Accepted value: 1 450,00 GBP' and 'Auction win' message. The 'Accept value' button is still present. Red circles 1, 2, 3, and 4 highlight the 'Accepted value', the 'Actual value', the 'Time left to value change' timer, and the 'Accept value' button in the sidebar respectively.

Depends on settings, auction will be finished
when:

- None of the suppliers will submit an offer
or
- The offer will be submitted
or
- All of the suppliers will submit offers.