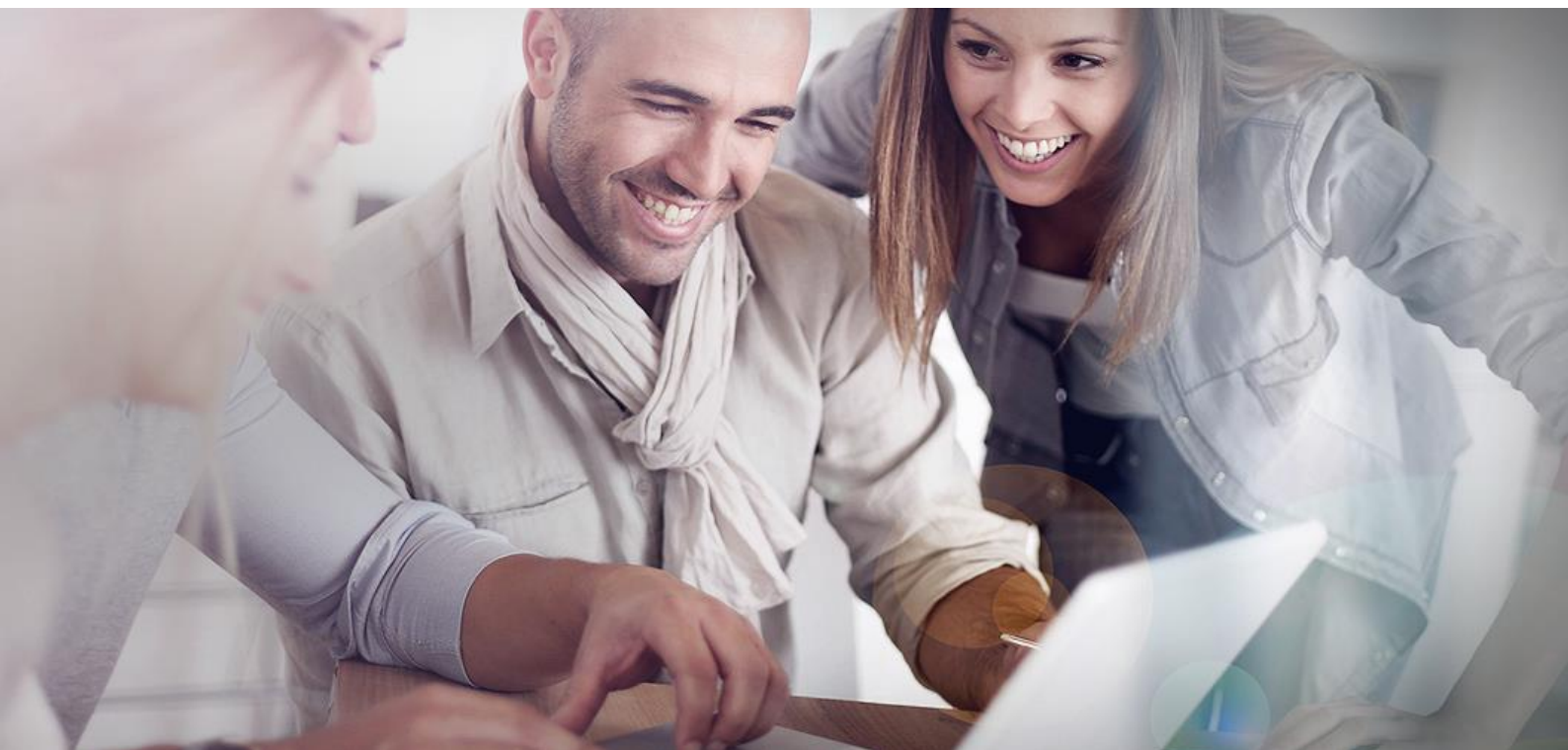




Instruction for supplier– submit offer in auction

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1. Participation in auction – introduction

To display an auction, click **Go to RFx** button, and if the supplier is not interested, click the **Uninterested** button.

Hello

Marek Cymbalak from Marek Kupiec Demo company, invites you to participate in the: [Request for computers](#)

Deadline for submitting the offer: 15.11.18 09:50 Europe/Warsaw

To answer for RFx, please click on **Go To RFx** button. In case of lack of interest please click **Not interested** button.

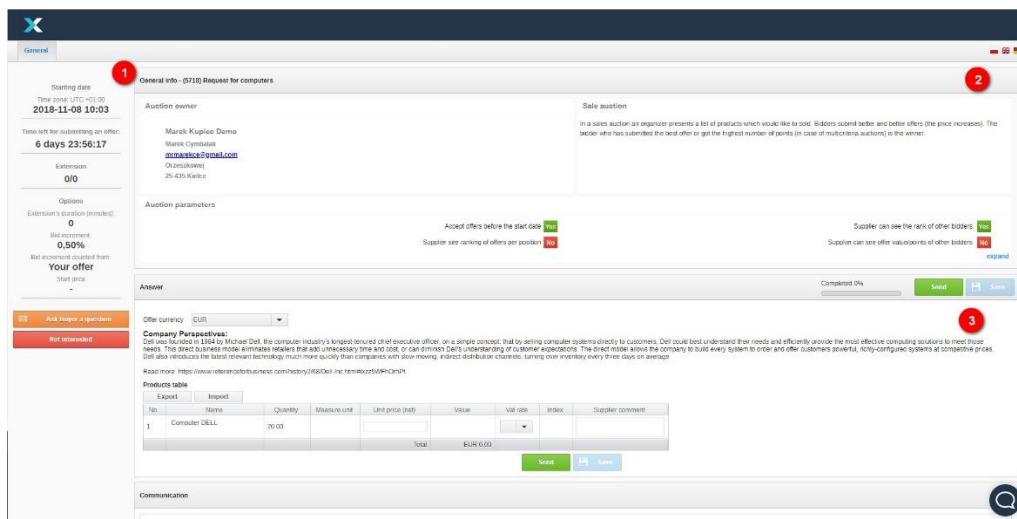
Go to RFx

Uninterested

Best regards,
Marek Cymbalak
Marek Kupiec Demo
mmarekce@gmail.com

After clicking the button **Go to the RFx** appears the **login page** or **RFx** (It depends about configuration of RFx by buyer.) If the login page appears, you will need to log in to the application. **IMPORTANT! You must log in to the data of the user who received the invitation to participate in the auction. If the account does not exist during registration, please enter the e-mail address to which the invitation was sent. Otherwise, it will not be possible to submit an offer.**

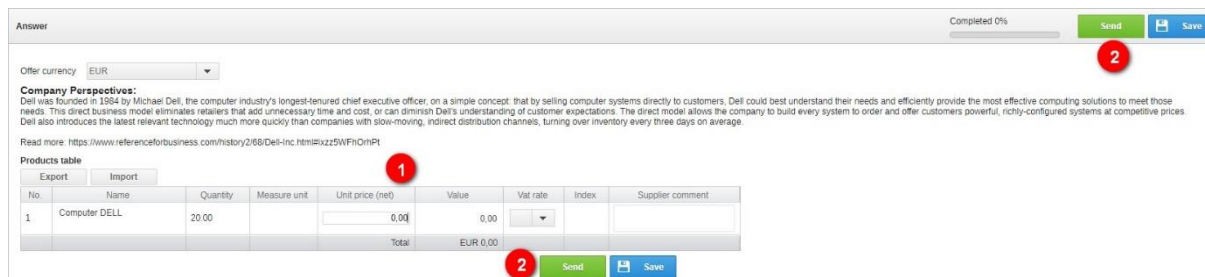
Main parameters regarding the auction are visible in the left part of RFx (1). The right part of the form (2) provides information about the organizer and main settings and RFx form (3) in which the system will allow you to submit an offer.



The screenshot shows the NextBuy RFx interface. On the left, there is a sidebar with a clock showing the starting date and time (2018-11-08 10:03) and a countdown timer (6 days 23:56:17). Below the timer, there are options for extension and bid increment. The main area is divided into two sections. The top section, labeled 'General info - (3718) Request for computers', contains details about the auction owner (Marek Kupiec Demo) and the auction parameters. The bottom section, labeled 'Auction', contains a table with the following columns: No, Name, Quantity, Measure unit, Unit price (net), Value, Vat rate, Index, and Supplier comment. The table has one row with the following data: 1, Computer DELL, 20.00, , , , , , . Below the table, there is a 'Send' button and a 'Cancel' button. The interface also includes a 'Communication' section at the bottom.

2. Submit an offer in auction – English auction

To make an offer, the supplier put into the value of the offer in the **unit price** column (1) in the price table. The offer is saved after clicking the **Save** button and submission after clicking the **Send** (2) button.



Answer

Completed 0%

Offer currency: EUR

Company Perspectives:
Dell was founded in 1984 by Michael Dell, the computer industry's longest-tenured chief executive officer, on a simple concept: that by selling computer systems directly to customers, Dell could best understand their needs and efficiently provide the most effective computing solutions to meet those needs. This direct business model eliminates retailers that add unnecessary time and cost, or can diminish Dell's understanding of customer expectations. The direct model allows the company to build every system to order and offer customers powerful, richly-configured systems at competitive prices. Dell also introduces the latest relevant technology much more quickly than companies with slow-moving, indirect distribution channels, turning over inventory every three days on average.
Read more: <https://www.referenceforbusiness.com/history/2/66/Dell-Inc.html#ixzz5WFnOhPt>

Products table

No	Name	Quantity	Measure unit	Unit price (net)	Value	Vat rate	Index	Supplier comment
1	Computer DELL	20.00		0.00	0.00			
Total					EUR 0.00			

Send Save

After clicking the **Send** button, if the offer is submitted by an unlogged user, a window appears in which the company's details and the person's submitting the offer details should be filled in. It is also necessary to accept the conditions of the platform. After filling in all the fields, click the **Send offer** button.



Contact

Company name: Nextbuy

First name: Andrew

Last name: Brzoza

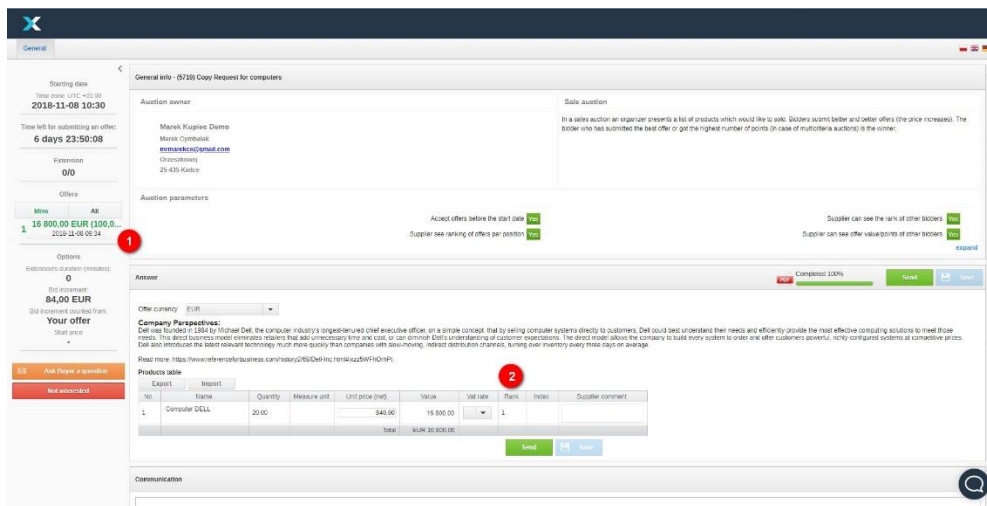
Phone: 231873232

☒ I agree [regulations](#) platform

Send offer

Depending on the auction settings on the Buyer's side, after submitting the offer, the supplier sees:

- ranking of his own offer (1) and/or
- ranking offer per position (2).



General info - 0726 Copy Request for computers

Starting date
Time zone: UTC +01:00
2018-11-08 10:30

Time left for submitting an offer:
6 days 23:50:08

Extension
0/0

Offers

Mine **All**

1 16 800,00 EUR (100,00...)
2018-11-08 09:34

Options
Interceptors: 0 (none) (products)
0

84,00 EUR
Bid increment: 0,01 EUR
Bid increment applied from:
Your offer
Start price: +

Ask Buyer a question
Not associated

Auction owner
Marek Kuglinski Durno
Marek Durno
marek@nextbuy.com
00000000000000000000
25-425 Kiedzie

Auction parameters

Accept offers before the start date ☒ **Yes**

Supplier see ranking of offers per position ☒ **Yes**

Supplier can see the rank of other bidders ☒ **Yes**

Supplier can see other value ranges of other bidders ☒ **Yes**

Completed: 100% **Send** **Save**

Offer currency: EUR

Company Perspective:
Dell was founded in 1984 by Michael Dell, the computer industry's long-tenured chief executive officer, on a simple concept: that by selling computer systems directly to customers, Dell could best understand their needs and efficiently provide the most effective computing solutions to meet those needs. This direct business model eliminates retailers that add unnecessary time and cost, or can diminish Dell's understanding of customer expectations. The direct model allows the company to build every system to order and offer customers powerful, tightly configured systems at competitive prices. Dell also introduced the latest relevant technology much more quickly than companies with slow-moving, indirect distribution channels, turning over inventory every three days on average.
Read more: <https://www.referenceforbusiness.com/history/25/Dell-Inc./Dell-Inc-1984-1994.html>

Products table

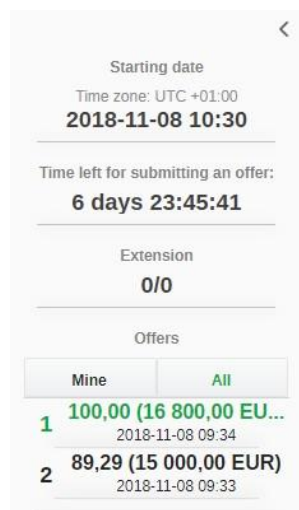
No.	Name	Quantity	Measure unit	Unit price (net)	Value	Val. rate	Rank	Index	Supplier comment
1	Computer DELL	20.00		\$40.00	16 800.00		1		
				total	EUR 35 800.00				

Send **Save**

Communication

and/or

- ranking/value offers of all suppliers



Starting date
Time zone: UTC +01:00
2018-11-08 10:30

Time left for submitting an offer:
6 days 23:45:41

Extension
0/0

Offers

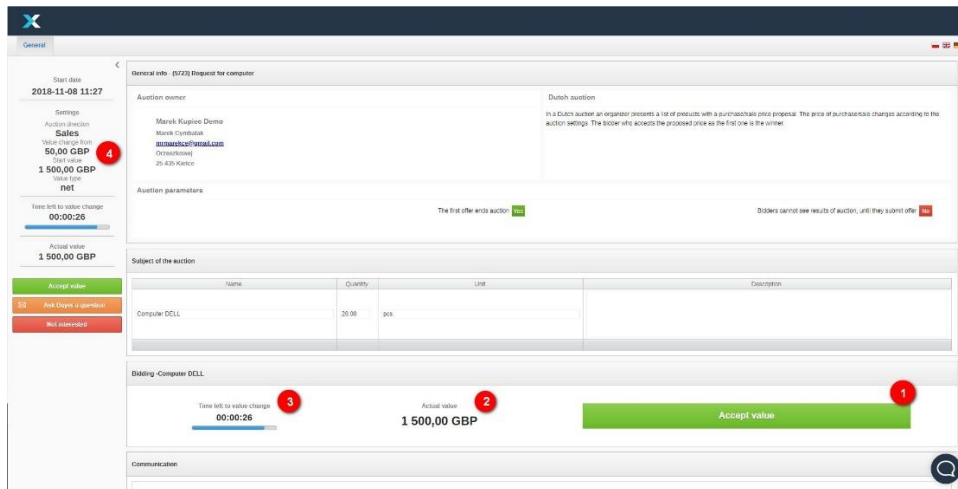
Mine **All**

1 100,00 (16 800,00 EU...)
2018-11-08 09:34

2 89,29 (15 000,00 EUR)
2018-11-08 09:33

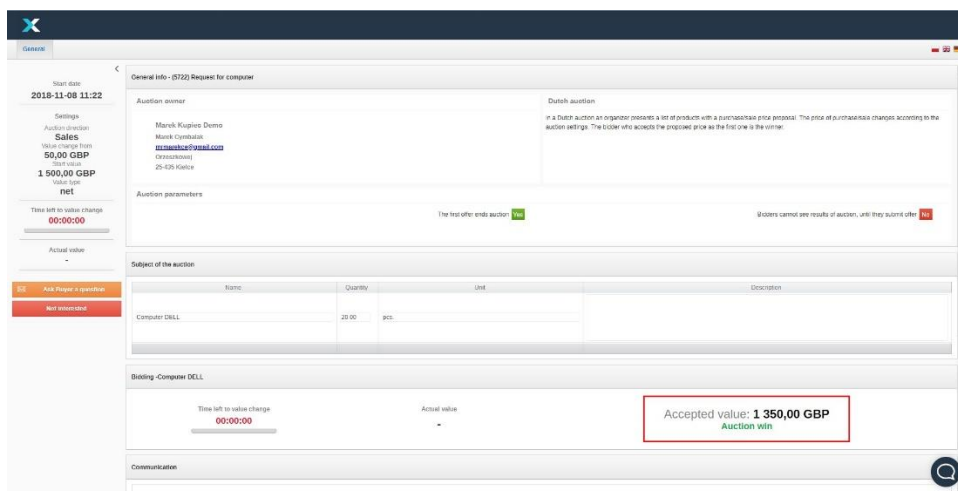
3. Submit offer in auction – Dutch auction

To make an offer, the supplier clicks on the button to **Accept value** when the value is right for him. Value of the offer changes by the specified time interval (3) and the specified value (4).



The screenshot shows the 'General' tab of an auction for 'Request for computer'. The 'Actual value' is 1 500,00 GBP. The 'Time left to value change' is 00:00:26. The 'Accept value' button is highlighted with a red circle (1). The 'Actual value' field is highlighted with a red circle (2). The 'Time left to value change' field is highlighted with a red circle (3). The 'Accept value' button is highlighted with a red circle (4).

The first of the suppliers that clicks **Accept value** wins the auction. Information about the winning or losing will be displayed in the message and will be visible below the accepted offer.



The screenshot shows the 'General' tab of an auction for 'Request for computer'. The 'Actual value' is 1 350,00 GBP. The 'Time left to value change' is 00:00:00. The 'Accepted value' is 1 350,00 GBP. The 'Auction win' message is displayed in a red box.

Depends on settings, auction will be finished when:

- None of the suppliers will submit an offer
Or
- Offer will be submitted
Or
- All of the suppliers will submit the offers.